

**ASTRO MALAYSIA HOLDINGS BERHAD**  
(932533-V) (Incorporated in Malaysia)

**QUARTERLY REPORT FOR THE  
FINANCIAL PERIOD ENDED 31 OCTOBER 2015**

ASTRO MALAYSIA HOLDINGS BERHAD (932533-V)  
(Incorporated in Malaysia)

QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 31 OCTOBER 2015

**QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 31 OCTOBER 2015**

The Board of Directors of Astro Malaysia Holdings Berhad (“AMH” or “the Company”) is pleased to announce the following unaudited condensed consolidated financial statements for the third quarter ended 31 October 2015 which should be read in conjunction with the audited financial statements for the financial year ended 31 January 2015 and the accompanying explanatory notes attached to the unaudited condensed consolidated financial statements.

**UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENTS**

	INDIVIDUAL QUARTER			CUMULATIVE QUARTER		
	QUARTER	QUARTER	%	PERIOD	PERIOD	%
	ENDED	ENDED		ENDED	ENDED	
Note	31/10/2015	31/10/2014		31/10/2015	31/10/2014	
	RM'm	RM'm	%	RM'm	RM'm	%
<b>Revenue</b>	1,374.4	1,280.2	+7	4,073.6	3,883.2	+5
Cost of sales	(866.6)	(805.7)		(2,520.1)	(2,507.4)	
<b>Gross profit</b>	507.8	474.5	+7	1,553.5	1,375.8	+13
<b>Other operating income</b>	16.5	2.8		29.2	39.1	
Marketing and distribution costs	(140.9)	(131.9)		(389.6)	(380.8)	
Administrative expenses	(113.7)	(137.3)		(375.7)	(377.9)	
<b>Profit from operations</b>	269.7	208.1	+30	817.4	656.2	+25
Finance income	11.9	13.0		41.2	45.4	
Finance costs						
- Net unrealised foreign exchange losses	(77.4)	(5.4)		(101.5)	-	
- Others	(69.5)	(58.4)		(211.2)	(185.8)	
Share of post-tax results from investments accounted for using the equity method	1.8	(2.6)		5.3	3.3	
<b>Profit before tax</b>	136.5	154.7	-12	551.2	519.1	+6
Tax expense	(33.1)	(44.2)		(146.0)	(143.1)	
<b>Profit for the financial period</b>	103.4	110.5	-6	405.2	376.0	+8
<b>Attributable to:</b>						
Equity holders of the Company	106.0	113.3	-6	411.6	379.4	+9
Non-controlling interests	(2.6)	(2.8)		(6.4)	(3.4)	
	103.4	110.5	-6	405.2	376.0	+8
Earnings per share attributable to equity holders of the Company (RM):						
- Basic	0.020	0.022		0.079	0.073	
- Diluted	0.020	0.022		0.079	0.073	

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	QUARTER ENDED 31/10/2015 RM'm	QUARTER ENDED 31/10/2014 RM'm	PERIOD ENDED 31/10/2015 RM'm	PERIOD ENDED 31/10/2014 RM'm
<b>Profit for the financial period</b>	103.4	110.5	405.2	376.0
<b>Other comprehensive income/(loss):</b>				
Items that will be reclassified subsequently to profit or loss:				
- Net change in cash flow hedge	44.5	16.4	31.4	(24.4)
- Net change in available-for-sale financial assets	-	-	-	(0.2)
Foreign currency translation	2.2	-	3.6	(0.1)
Other comprehensive income/(loss), net of tax	46.7	16.4	35.0	(24.7)
<b>Total comprehensive income for the financial period</b>	<b>150.1</b>	<b>126.9</b>	<b>440.2</b>	<b>351.3</b>
<b>Attributable to:</b>				
Equity holders of the Company	152.7	129.7	446.6	354.7
Non-controlling interests	(2.6)	(2.8)	(6.4)	(3.4)
	<b>150.1</b>	<b>126.9</b>	<b>440.2</b>	<b>351.3</b>

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**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET**

	Note	AS AT 31/10/2015 Unaudited RM'm	AS AT 31/1/2015 Audited RM'm
<b>Non-current assets</b>			
Property, plant and equipment		2,109.1	1,880.9
Investments in associates		55.8	48.9
Investments in joint ventures		2.1	-
Other investment		35.0	57.4
Receivables and prepayments		213.5	242.4
Deferred tax assets		101.3	54.1
Derivative financial instruments	22	378.8	185.1
Intangible assets		1,989.4	1,955.9
		<u>4,885.0</u>	<u>4,424.7</u>
<b>Current assets</b>			
Inventories		17.0	13.0
Other investment		10.0	-
Receivables and prepayments		755.3	826.7
Derivative financial instruments	22	156.8	112.2
Tax recoverable		0.5	1.2
Investment in unit trusts		331.8	-
Cash and bank balances		939.4	1,353.6
		<u>2,210.8</u>	<u>2,306.7</u>
<b>Total assets</b>		<u>7,095.8</u>	<u>6,731.4</u>
<b>Current liabilities</b>			
Payables	23	1,554.9	1,735.8
Derivative financial instruments	22	5.0	2.9
Borrowings	21	445.6	400.1
Tax liabilities		79.2	68.9
		<u>2,084.7</u>	<u>2,207.7</u>
<b>Net current assets</b>		<u>126.1</u>	<u>99.0</u>

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**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET (continued)**

	Note	AS AT 31/10/2015 Unaudited RM'm	AS AT 31/1/2015 Audited RM'm
<b>Non-current liabilities</b>			
Payables	23	648.8	612.2
Derivative financial instruments	22	1.8	11.7
Borrowings	21	3,615.6	3,103.3
Deferred tax liabilities		81.9	82.2
		4,348.1	3,809.4
<b>Total liabilities</b>		6,432.8	6,017.1
<b>Net assets</b>		663.0	714.3
<b>Capital and reserves attributable to equity holders of the Company</b>			
Share capital		520.5	520.2
Share premium		6,183.3	6,174.7
Exchange reserve		3.9	0.3
Capital redemption reserve		0.0 <sup>@</sup>	0.0 <sup>@</sup>
Capital reorganisation reserve		(5,470.2)	(5,470.2)
Hedging reserve		109.5	78.1
Fair value reserve		-	-
Share scheme reserve		32.1	25.3
Accumulated losses		(730.1)	(634.5)
Non-controlling interests		649.0	693.9
<b>Total equity</b>		663.0	714.3

<sup>@</sup> Denotes RM677.50

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

Period ended 31/10/2015	Attributable to equity holders of the Company										
	Share capital	Share premium	Exchange reserve	Capital redemption reserve	Capital reorganisation reserve	Hedging reserve	Share scheme reserve	Accumulated losses	Total	Non-controlling interests	Total
	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm
At 1/2/2015	520.2	6,174.7	0.3	0.0 <sup>@</sup>	(5,470.2)	78.1	25.3	(634.5)	693.9	20.4	714.3
Profit/(loss) for the financial period	-	-	-	-	-	-	-	411.6	411.6	(6.4)	405.2
Other comprehensive income for the financial period	-	-	3.6	-	-	31.4	-	-	35.0	-	35.0
<b>Total comprehensive income/(loss) for the financial period</b>	-	-	3.6	-	-	31.4	-	411.6	446.6	(6.4)	440.2
Ordinary shares dividends	-	-	-	-	-	-	-	(507.2)	(507.2)	-	(507.2)
Share grant exercised	0.3	8.6	-	-	-	-	(8.9)	-	-	-	-
Share-based payment transaction	-	-	-	-	-	-	15.7	-	15.7	-	15.7
<b>Transactions with owners</b>	0.3	8.6	-	-	-	-	6.8	(507.2)	(491.5)	-	(491.5)
At 31/10/2015	520.5	6,183.3	3.9	0.0 <sup>@</sup>	(5,470.2)	109.5	32.1	(730.1)	649.0	14.0	663.0

<sup>@</sup> Denotes RM677.50

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (continued)**

Period ended 31/10/2014	Attributable to equity holders of the Company											
	Share capital	Share premium	Exchange reserve	Capital redemption reserve	Capital reorganisation reserve	Hedging reserve	Fair value reserve	Share scheme reserve	Accumulated losses	Total	Non-controlling interests	Total
	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm
At 1/2/2014	519.8	6,165.4	0.0 <sup>\$</sup>	0.0 <sup>@</sup>	(5,470.2)	27.8	0.2	16.9	(647.0)	612.9	4.1	617.0
Profit/(loss) for the financial period	-	-	-	-	-	-	-	-	379.4	379.4	(3.4)	376.0
Other comprehensive loss for the financial period	-	-	(0.1)	-	-	(24.4)	(0.2)	-	-	(24.7)	-	(24.7)
<b>Total comprehensive (loss)/income for the financial period</b>	-	-	(0.1)	-	-	(24.4)	(0.2)	-	379.4	354.7	(3.4)	351.3
Ordinary shares dividends	-	-	-	-	-	-	-	-	(389.9)	(389.9)	-	(389.9)
Share grant exercised	0.4	9.3	-	-	-	-	-	(9.7)	-	-	-	-
Issuance of shares to non-controlling interests	-	-	-	-	-	-	-	-	-	-	22.0	22.0
Share-based payment transaction	-	-	-	-	-	-	-	12.6	-	12.6	-	12.6
<b>Transactions with owners</b>	0.4	9.3	-	-	-	-	-	2.9	(389.9)	(377.3)	22.0	(355.3)
At 31/10/2014	520.2	6,174.7	(0.1)	0.0 <sup>@</sup>	(5,470.2)	3.4	-	19.8	(657.5)	590.3	22.7	613.0

<sup>\$</sup> Denotes RM27,000

<sup>@</sup> Denotes RM677.50

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>PERIOD ENDED 31/10/2015</b>	<b>PERIOD ENDED 31/10/2014</b>
	<b>RM'm</b>	<b>RM'm</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<b>Profit before tax</b>	551.2	519.1
<u>Adjustments for:</u>		
Non-cash items^	1,012.7	1,023.4
Interest expense	175.2	153.1
Interest income	(41.2)	(41.3)
Fair value gain on measuring equity interest in a joint venture	-	(9.0)
<b>Operating cash flows before changes in working capital</b>	1,697.9	1,645.3
Changes in working capital	(3.2)	(30.0)
<b>Cash flows from operations</b>	1,694.7	1,615.3
Income tax paid	(183.1)	(112.8)
Interest received	32.2	34.8
<b>Net cash flows generated from operating activities</b>	1,543.8	1,537.3
 <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from disposal of property, plant and equipment and intangibles	2.2	0.9
Purchase of property, plant and equipment and intangibles	(476.4)	(459.9)
(Purchase)/Disposal of unit trusts	(330.7)	529.0
Acquisition of other investment	-	(13.5)
Acquisition of subsidiary, net of cash and cash equivalents acquired	-	(11.3)
Maturities of fixed deposits	367.3	617.4
Interest received on advances to associate	-	1.7
Proceeds from disposal of investment in a joint venture	1.0	-
Investment in joint venture	(2.1)	-
<b>Net cash flows (used in)/generated from investing activities</b>	(438.7)	664.3
 <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(507.2)	(389.9)
Interest paid	(90.2)	(96.6)
Issuance of shares to non-controlling interests	-	22.0
Payment for set-top boxes	(303.6)	(601.9)
Payment of finance lease liabilities	(104.8)	(77.5)
Repayment of borrowings	(149.8)	(74.9)
<b>Net cash flows used in financing activities</b>	(1,155.6)	(1,218.8)
 <b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	(50.5)	982.8
<b>EFFECTS OF FOREIGN EXCHANGE RATE CHANGES</b>	3.5	(0.1)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE FINANCIAL YEAR</b>	588.4	353.2
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD<sup>#</sup></b>	541.4	1,335.9

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)**

- ^ Non-cash items mainly represent amortisation of intangible assets and depreciation of property, plant and equipment as disclosed in Note 18.
- # The difference between the cash and cash equivalents and cash and bank balances represent deposits with banks that have maturity periods of more than 3 months.

Material Non-Cash Transaction

During the financial period ended 31 October 2015, the Group acquired set-top boxes by means of vendor financing of RM174.7m (31 October 2014: RM164.9m) and transponders by means of finance lease of RM498.6m (31 October 2014: nil). During the financial period ended 31 October 2015, the Group had repaid RM303.6m (31 October 2014: RM601.9m) in relation to vendor financing for set-top boxes capitalised in prior financial years and RM104.8m (31 October 2014: RM77.5m) in relation to finance lease for transponders.

**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134**

**1 BASIS OF PREPARATION**

The unaudited quarterly report has been prepared in accordance with the reporting requirements as set out in Malaysian Financial Reporting Standard (“MFRS”) 134 “Interim Financial Reporting”, Paragraph 9.22 and Appendix 9B of the Bursa Malaysia Securities Berhad Main Market Listing Requirements (“Bursa Securities Listing Requirements”) and should be read in conjunction with the audited financial statements for the financial year ended 31 January 2015.

The significant accounting policies and methods adopted for the unaudited condensed financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 January 2015.

The adoption of the following MFRSs and Amendments to MFRSs that came into effect on 1 February 2015 did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

- MFRS 119 Defined Benefit Plans: Employee Contributions (effective from 1 July 2014)
- Annual Improvements to MFRS 2011 – 2013 Cycle (effective from 1 July 2014)
- Annual Improvements to MFRS 2010 – 2012 Cycle (effective from 1 July 2014)

**MFRSs and Amendments to MFRSs that are applicable to the Group but not yet effective**

The Group has not early adopted the following accounting standards that have been issued by the Malaysian Accounting Standards Board (“MASB”) as these are effective for the financial periods beginning on or after 1 February 2016:

- MFRS 9 Financial Instruments – Classification and Measurement of Financial Assets and Financial Liabilities (effective from 1 January 2018)
- MFRS 15 Revenue from Contracts with Customers (effective from 1 January 2018)
- Amendments to MFRS 116 and MFRS 138 Clarification of Acceptable Methods of Depreciation and Amortisation (effective from 1 January 2016)
- Annual Improvements to MFRS 2012 – 2014 Cycle (effective from 1 January 2016)
- Amendments to MFRS 101 Disclosure Initiative (effective from 1 January 2016)
- Amendments to MFRS 11 Accounting for Acquisitions of Interests in Joint Operations (effective from 1 January 2016)
- Amendments to MFRS 127 Equity Method in Separate Financial Statements (effective from 1 January 2016)
- Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective from 1 January 2016)
- Amendments to MFRS 10, MFRS 12 and MFRS 128 Investment Entities: Applying the Consolidation Exception (effective from 1 January 2016)

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**2 SEASONAL/CYCLICAL FACTORS**

The operations of the Group were not significantly affected by seasonal and cyclical factors.

**3 UNUSUAL ITEMS**

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group in the third quarter ended 31 October 2015.

**4 MATERIAL CHANGES IN ESTIMATES**

There were no material changes in estimates of amounts reported in the prior financial year that have a material effect in the third quarter ended 31 October 2015.

**5 DEBT AND EQUITY SECURITIES**

On 19 October 2015, the Company issued and allotted 3,287,200 new ordinary shares of RM0.10 each, to eligible executive or eligible employees, pursuant to the terms of the Offer Letter dated 11 October 2012 and in accordance with the By-laws of the Management Share Scheme of the Company.

During the financial period to date, the Company offered Share Awards in respect of new ordinary shares of RM0.10 each of the Company under the Management Share Scheme to eligible executive and eligible employees, in accordance with the By-laws of the Management Share Scheme of the Company, details of which are as below:

- (i) 9,093,900 new ordinary shares of RM0.10 each on 7 August 2015; and
- (ii) 629,200 new ordinary shares of RM0.10 each on 19 October 2015.

Details of the Share Awards are set out in the Company's announcements dated 7 August 2015 and 19 October 2015.

Save as disclosed above, there were no other issuance, repurchase and repayment of debt and equity securities by the Group during the third quarter ended 31 October 2015.

**6 DIVIDENDS PAID**

During the financial period ended 31 October 2015, the following dividend payments were made:

- (i) fourth interim single-tier dividend of 2.25 sen per ordinary share in respect of the financial year ended 31 January 2015 amounting to RM117,038,889.73 was paid on 29 April 2015;
- (ii) first interim single-tier dividend of 2.75 sen per ordinary share in respect of the financial year ending 31 January 2016 amounting to RM143,047,532.18 was paid on 15 July 2015;
- (iii) final single-tier dividend of 2.0 sen per ordinary share in respect of the financial year ended 31 January 2015 amounting to RM104,034,568 was paid on 16 July 2015; and
- (iv) second interim single-tier dividend of 2.75 sen per ordinary share in respect of the financial year ending 31 January 2016 amounting to RM143,047,532.23 was paid on 13 October 2015

Refer to Note 26 for dividends declared during the third quarter ended 31 October 2015.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**7 SEGMENT RESULTS AND REPORTING**

For management purposes, the Group is organised into business units based on their services and has two key reportable segments based on operating segments as follows:

- (i) The television segment is a provider of television services including television content, creation, aggregation and distribution, magazine publication and distribution and multimedia interactive services;
- (ii) The radio segment is a provider of radio broadcasting services; and
- (iii) Others mainly comprise of home-shopping business.

The corporate function relates to treasury and management services and is not an operating segment. The corporate function is presented as part of the reconciliation to the consolidated total.

Transactions between segments are carried out on mutually agreed basis. The effects of such inter-segment transactions are eliminated on consolidation. The measurement basis and classification are consistent with those adopted in the previous financial year.

Segment profit, which is profit before tax, is used to measure performance as management believes that such information is the most relevant in evaluating the results. Income taxes are managed on a group basis and are not allocated to operating segments.

**Segment assets**

The total of segment assets is measured based on all assets (including goodwill and excluding deferred tax asset) of a segment.

**Segment liabilities**

The total of segment liabilities is measured based on all liabilities (excluding tax liabilities) of a segment.

<b><u>Period ended</u></b> <b><u>31/10/2015</u></b>	<b><u>Television</u></b> <b><u>RM'm</u></b>	<b><u>Radio</u></b> <b><u>RM'm</u></b>	<b><u>Others</u></b> <b><u>RM'm</u></b>	<b><u>Corporate</u></b> <b><u>Function</u></b> <b><u>RM'm</u></b>	<b><u>Elimination</u></b> <b><u>RM'm</u></b>	<b><u>Total</u></b> <b><u>RM'm</u></b>
External revenue	3,727.7	217.8	126.4	1.7	-	4,073.6
Interest income	29.8	2.0	3.1	89.9	(83.6)	41.2
Interest expense	(172.4)	(0.1)	(3.0)	(83.3)	83.6	(175.2)
Depreciation and amortisation	(907.3)	(4.0)	(3.5)	(4.9)	33.3	(886.4)
Share of post-tax results from investments accounted for using the equity method	-	-	5.3	-	-	5.3
Segment profit/(loss) – Profit/(loss) before tax	455.3	116.9	(19.7)	(18.6)	17.3	551.2

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**7 SEGMENT RESULTS AND REPORTING (continued)**

<u>As at</u> <u>31/10/2015</u>	<u>Television</u> RM'm	<u>Radio</u> RM'm	<u>Others</u> RM'm	<u>Corporate</u> <u>Function</u> RM'm	<u>Elimination</u> RM'm	<u>Total</u> RM'm
Segment assets	5,889.8	1,503.5	108.1	575.3	(1,082.2)	6,994.5
Segment liabilities	3,952.1	392.3	54.3	2,933.6	(1,060.6)	6,271.7
<u>Period ended</u> <u>31/10/2014</u>	<u>Television</u> RM'm	<u>Radio</u> RM'm	<u>Others</u> RM'm	<u>Corporate</u> <u>Function</u> RM'm	<u>Elimination</u> RM'm	<u>Total</u> RM'm
External revenue	3,679.7	192.0	-	11.5	-	3,883.2
Interest income	21.1	1.4	2.5	96.5	(80.2)	41.3
Interest expense	(148.0)	(0.2)	(2.4)	(82.7)	80.2	(153.1)
Depreciation and amortisation	(923.6)	(4.2)	(0.5)	(3.9)	18.6	(913.6)
Share of post-tax results from investments accounted for using the equity method	(6.6)	-	9.9	-	-	3.3
Segment profit/(loss) – Profit/(loss) before tax	442.6	98.4	(15.4)	(21.5)	15.0	519.1
<u>As at</u> <u>31/1/2015</u>	<u>Television</u> RM'm	<u>Radio</u> RM'm	<u>Others</u> RM'm	<u>Corporate</u> <u>Function</u> RM'm	<u>Elimination</u> RM'm	<u>Total</u> RM'm
Segment assets	5,383.3	1,402.7	124.6	529.7	(763.0)	6,677.3
Segment liabilities	3,370.9	277.1	52.2	2,892.8	(727.0)	5,866.0

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**7 SEGMENT RESULTS AND REPORTING (continued)**

<b>Quarter ended 31/10/2015</b>	<b>Television RM'm</b>	<b>Radio RM'm</b>	<b>Others RM'm</b>	<b>Corporate Function RM'm</b>	<b>Elimination RM'm</b>	<b>Total RM'm</b>
External revenue	1,246.4	75.1	52.3	0.6	-	1,374.4
Interest income	8.9	0.7	1.0	29.1	(27.8)	11.9
Interest expense	(53.6)	-	(1.0)	(28.5)	27.8	(55.3)
Depreciation and amortisation	(311.2)	(1.3)	(1.2)	(1.8)	11.9	(303.6)
Share of post-tax results from investments accounted for using the equity method	-	-	1.8	-	-	1.8
Segment profit/(loss) – Profit/(loss) before tax	105.6	40.3	(6.2)	(6.8)	3.6	136.5
<b>Quarter ended 31/10/2014</b>	<b>Television RM'm</b>	<b>Radio RM'm</b>	<b>Others RM'm</b>	<b>Corporate Function RM'm</b>	<b>Elimination RM'm</b>	<b>Total RM'm</b>
External revenue	1,209.5	66.8	-	3.9	-	1,280.2
Interest income	8.4	0.4	1.1	32.5	(29.4)	13.0
Interest expense	(48.1)	-	(1.1)	(28.1)	29.4	(47.9)
Depreciation and amortisation	(310.1)	(1.4)	(0.5)	(1.3)	7.2	(306.1)
Share of post-tax results from investments accounted for using the equity method	(4.1)	-	1.5	-	-	(2.6)
Segment profit/(loss) – Profit/(loss) before tax	136.8	34.5	(7.1)	(7.6)	(1.9)	154.7

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**8 CHANGES IN THE COMPOSITION OF THE GROUP**

Pursuant to a Share Purchase Agreement (“SPA”) and Shareholders’ Agreement both dated 2 July 2015, Astro Entertainment Sdn Bhd (“AESB”), a wholly-owned subsidiary of the Company acquired 70,000 ordinary shares of RM1.00 each in Red Communications Sdn Bhd (“RCSB”) representing 20% of the total issued and paid-up share capital of RCSB for a purchase consideration of RM1.25 million. RCSB is a company principally engaged in the business of providing television and film production services. There were no other changes in the composition of the Group during the third quarter ended 31 October 2015.

**9. PROVISION OF FINANCIAL ASSISTANCE TO ASSOCIATE COMPANY**

AESB had on 2 July 2015 provided a shareholder’s loan of RM750,000 to RCSB for the purpose of part financing the working capital, operating and capital expenditure of RCSB (“Loan”) pursuant to the ordinary course of business of the Company and its subsidiaries (“Group”). The Loan remains status quo as at the date of this report. As previously announced, the Loan does not have any material adverse impact on the Group’s financial position.

**10 INDEMNITY, GUARANTEES AND CONTINGENT ASSETS**

**a. Indemnity and guarantees**

Details of the indemnity and guarantees of the Group as at 31 October 2015, for which no provision has been made in the interim financial statements, are as set out below:

	<b>Group</b>	
	<b>31/10/2015</b>	<b>31/1/2015</b>
	<b>RM’m</b>	<b>RM’m</b>
Indemnity given to financial institutions in respect of bank guarantees issued (unsecured):		
- Programme rights vendors <sup>1</sup>	41.0	166.5
- Others <sup>2</sup>	10.3	15.7
Other indemnities:		
- Guarantee to programme rights vendor provided by AMH <sup>1</sup>	1,277.5	1,072.5
- Indemnity to Maxis Berhad (“Maxis”) pursuant to shareholders’ obligations in respect of Advanced Wireless Technologies Sdn. Bhd.	6.3	6.3
	1,335.1	1,261.0

Notes:

<sup>1</sup> Included as part of the programming commitments for programme rights as set out in Note 11.

<sup>2</sup> Consist of bank guarantees issued mainly to Royal Malaysian Customs, utility companies and Perbadanan Tabung Pendidikan Tinggi Nasional.

**b. Contingent assets**

The Group has recognised a settlement amount receivable of RM12 million pursuant to negotiations with MEASAT Satellite Systems Sdn. Bhd. (“MSS”) for the delay in the return of the T-11 transponder from the original return date of 31 July 2014. The said transponder was returned to the Group in January 2015.

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**11 COMMITMENTS**

The Group has the following commitments not provided for in the interim financial statements as at the end of the financial period:

	<u>31/10/2015</u>			<u>31/1/2015</u>		
	<u>Approved and contracted for</u>	<u>Approved and not contracted for</u>	<u>Total</u>	<u>Approved and contracted for</u>	<u>Approved and not contracted for</u>	<u>Total</u>
	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm
Property, plant and equipment*	2,241.0	206.6	2,447.6	2,874.7	275.1	3,149.8
Software	125.2	115.8	241.0	188.1	62.9	251.0
Film library and programme rights	847.4	180.4	1,027.8	907.9	796.5	1,704.4
	<u>3,213.6</u>	<u>502.8</u>	<u>3,716.4</u>	<u>3,970.7</u>	<u>1,134.5</u>	<u>5,105.2</u>

\* Included in approved and contracted for is the supply of transponder capacity with MEASAT International (South Asia) Ltd. and MEASAT Satellite Systems Sdn. Bhd. (“MSS”), both related parties, on MEASAT-3B and MEASAT-3C satellites, of RM1,285.8m and RM715.1m respectively. MSS is a subsidiary of a company in which Ananda Krishnan Tatparanandam (“TAK”) has a 99% direct equity interest.

**12 SIGNIFICANT RELATED PARTY DISCLOSURES**

The Group has a number of related party transactions with companies directly or indirectly controlled by or associated with Usaha Tegas Sdn. Bhd. (“UTSB”) as well as companies or entities directly or indirectly controlled by or associated with Ananda Krishnan Tatparanandam (“TAK”) or in which he is deemed to have an interest, both of whom are deemed substantial shareholders of the Company.

UTSB has a 24% indirect interest in the Company through its wholly-owned subsidiaries All Asia Media Equities Limited and Usaha Tegas Entertainment Systems Sdn Bhd. The ultimate holding company of UTSB is PanOcean Management Limited (“PanOcean”). PanOcean is the trustee of a discretionary trust, the beneficiaries of which are members of the family of TAK and foundations including those for charitable purposes. Although PanOcean and TAK are deemed to have an interest in the shares of the Company, they do not have any economic or beneficial interest in the shares as such interest is held subject to the terms of the discretionary trust.

TAK also has a deemed interest in the shares of the Company via entities which are the direct shareholders of the Company and held by companies ultimately controlled by TAK.

In addition to the related party disclosures mentioned elsewhere in the financial statements, set out below are other significant transactions and balances. The related party transactions described below were carried out on agreed terms with the related parties.

**Related Parties**

Maxis Mobile Services Sdn. Bhd.  
Maxis Broadband Sdn. Bhd.  
ASTRO Overseas Limited (“AOL”)

**Relationship**

Subsidiary of a joint venture of UTSB  
Subsidiary of a joint venture of UTSB  
Subsidiary of Astro Holdings Sdn Bhd (“AHSB”), a company jointly controlled by UTSB and Khazanah Nasional Berhad, pursuant to a shareholders’ agreement in relation to AHSB

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**12 SIGNIFICANT RELATED PARTY DISCLOSURES (continued)**

<u>Related Parties</u>	<u>Relationship</u>
UTSB Management Sdn. Bhd.	Subsidiary of UTSB
Kristal-Astro Sdn. Bhd.	Associate of the Company
Celestial Movie Channel Limited	Associate of AOL
Sun TV Network Limited	Joint venture partner of AOL
Media Innovations Pty Ltd	Subsidiary of AOL
Tiger Gate Entertainment Limited	Associate of AOL
MEASAT International (South Asia) Ltd.	Subsidiary of a company in which TAK has a 99% direct equity interest
MEASAT Satellite Systems Sdn. Bhd.	Subsidiary of a company in which TAK has a 99% direct equity interest
GS Home Shopping Inc.	Major shareholder of Astro GS Shop Sdn. Bhd., a 60% owned subsidiary of the Company

	<b>Transaction for the period ended 31/10/2015 RM'm</b>	<b>Transaction for the period ended 31/10/2014 RM'm</b>	<b>Balances due from/(to) as at 31/10/2015 RM'm</b>	<b>Balances due from/(to) as at 31/1/2015 RM'm</b>	<b>Commitments as at 31/10/2015 RM'm</b>	<b>Commitments as at 31/1/2015 RM'm</b>
(i) Sales of goods and services						
- Maxis Mobile Services Sdn. Bhd. (Multimedia, interactive and airtime sales)	8.8	10.9	4.3	5.2	-	-
- Maxis Broadband Sdn. Bhd. (Licensing income)	3.9	13.1	0.8	4.1	-	-
- Kristal-Astro Sdn. Bhd. (Programme services and right sales, technical support, smartcard rental, and sales of set-top boxes and accessories )	24.7	23.1	7.0	6.0	-	-
- MEASAT Satellite Systems Sdn. Bhd. (Compensation for T11)	12.0	29.3	23.0	20.2	-	-
- ASTRO Overseas Limited (Management fees)	1.2	10.8	1.8	-	-	-
(ii) Purchases of goods and services						
- UTSB Management Sdn. Bhd. (Personnel, strategic and other consultancy and support services)	7.7	13.9	(2.5)	(1.8)	-	-
- Maxis Broadband Sdn. Bhd. (Telecommunication services)	53.2	49.0	(30.0)	(21.1)	-	-
- MEASAT International (South Asia) Ltd. (Deposit paid on transponder lease)	10.5	-	49.7	72.2	1,285.8	1,941.1

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**12 SIGNIFICANT RELATED PARTY DISCLOSURES (continued)**

	Transaction for the period ended <u>31/10/2015</u> RM'm	Transaction for the period ended <u>31/10/2014</u> RM'm	Balances due from/(to) as at <u>31/10/2015</u> RM'm	Balances due from/(to) as at <u>31/1/2015</u> RM'm	Commitments as at <u>31/10/2015</u> RM'm	Commitments as at <u>31/1/2015</u> RM'm
(ii) Purchases of goods and services (continued)						
- MEASAT Satellite Systems Sdn. Bhd. (Transponder lease)	-	-	-	-	715.1	600.4
- Sun TV Network Limited (Programme broadcast rights)	28.6	23.8	(9.1)	(7.7)	-	-
- Celestial Movie Channel Limited (Programme broadcast rights)	15.5	12.5	(3.2)	(1.7)	-	-
- Media Innovations Pty Ltd (Design, build and commissioning of Over-the-Top solution)	10.5	9.2	(5.7)	(11.2)	-	-
- Tiger Gate Entertainment Limited (Programming rights)	11.0	8.7	(2.0)	(2.3)	-	-
- GS Home Shopping Inc. (Development of software system, purchase of retail products)	8.7	5.5	(1.1)	(5.5)	-	2.1
(iii) Key management personnel compensation						
- Salaries, bonus and allowances and other staff related costs	18.6	17.3				
- Directors fees	1.5	1.5				
- Defined contribution plans	2.7	3.3				
- Share-based payments	2.4	2.8				

(iv) Government-related entities

Khazanah Nasional Berhad (“KNB”) is deemed interested in 20.71% equity interest in the Company held by its wholly-owned subsidiary, Pantai Cahaya Bulan Ventures Sdn Bhd (“PCBV”). KNB is the strategic investment fund of the Government of Malaysia. Save for one (1) share owned by the Federal Lands Commissioner, a body corporate incorporated under the Federal Lands Commissioner (Incorporation) Act, 1957, all of the ordinary shares of KNB are owned by the Minister of Finance Incorporated, a body corporate incorporated under the Minister of Finance, (Incorporation) Act, 1957 (“MoF Inc.”).

All the transactions entered into by the Group with the government-related entities are conducted in the ordinary course of the Group’s business on negotiated terms.

The Group has transactions that are collectively, but not individually significant with other government-related entities in respect of public utilities. For the financial period ended 31 October 2015, management estimates that the aggregate amounts of the Group significant transactions with government-related entities are at 2.9% of its total administrative expenses and 1.6% of its total revenue.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
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**13 FAIR VALUE MEASUREMENTS**

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly (ie. from prices) or indirectly (ie. derived from prices).
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

**(a) Financial instruments carried at amortised cost**

The carrying amounts of financial assets and liabilities of the Group as at 31 October 2015 approximated their fair values except as set out below:

(Assets)/Liabilities measured at amortised cost:

	Carrying amount	Level 1	Level 2	Level 3
	RM'm	RM'm	RM'm	RM'm
<u>31 October 2015</u>				
Other investments - bonds	(45.0)	-	(44.6)	-
Borrowings – finance lease liabilities	1,153.8	-	1,220.1	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<u>31 January 2015</u>				
Other investments - bonds	(45.0)	-	(44.6)	-
Borrowings – finance lease liabilities	639.0	-	698.9	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

The fair value of financial instruments categorised at Level 2 is determined based on a discounted cash flow analysis, using contractual cash flows and market interest rates.

**(b) Financial instruments carried at fair value**

The following table represents the assets and liabilities measured at fair value:

(Assets)/Liabilities measured at fair value:

	Carrying amount	Level 1	Level 2	Level 3
	RM'm	RM'm	RM'm	RM'm
<u>Recurring fair value measurements</u>				
<u>31 October 2015</u>				
Forward foreign currency exchange contracts – cash flow hedges	(114.4)	-	(114.4)	-
Foreign currency option	0.9	-	0.9	-
Interest rate swaps – cash flow hedges	2.5	-	2.5	-
Cross-currency interest rate swaps – cash flow hedges	(417.8)	-	(417.8)	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

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**PART A – EXPLANATORY NOTES PURSUANT TO  
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**13 FAIR VALUE MEASUREMENTS (continued)**

**(b) Financial instruments carried at fair value (continued)**

<u>Recurring fair value measurements</u>	<u>Carrying amount</u> RM'm	<u>Level 1</u> RM'm	<u>Level 2</u> RM'm	<u>Level 3</u> RM'm
<u>31 January 2015</u>				
Other investments – Preference shares in unquoted company	(12.4)	-	(12.4)	-
Forward foreign currency exchange contracts – cash flow hedges	(94.9)	-	(94.9)	-
Interest rate swaps – cash flow hedges	13.7	-	13.7	-
Cross-currency interest rate swaps – cash flow hedges	(201.4)	-	(201.4)	-
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>

The valuation technique used to derive the Level 2 fair value for derivative financial instruments is as disclosed in Note 22.

The valuation technique used to derive the Level 2 fair value for other investment is determined by reference to recent sales price of a comparable transaction with a third party.

During the financial period, there were no transfer between Level 1 and Level 2 fair value measurement, and no transfer into and out of Level 3 fair value measurement.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS**

**14 ANALYSIS OF PERFORMANCE**

- (a) Performance of the current quarter (Third Quarter FY16) against the corresponding quarter (Third Quarter FY15):

*All amounts in RM'm unless otherwise stated*

	<b>Financial Highlights</b>		<b>Key Operating Indicators</b>	
	<b>QUARTER ENDED 31/10/2015</b>	<b>QUARTER ENDED 31/10/2014</b>	<b>QUARTER ENDED 31/10/2015</b>	<b>QUARTER ENDED 31/10/2014</b>
<b><u>Consolidated Performance</u></b>				
Total revenue	1,374.4	1,280.2		
EBITDA <sup>1</sup>	473.7	427.5		
EBITDA margin (%)	34.5	33.4		
Profit before tax	136.5	154.7		
Net profit	103.4	110.5		
Net (decrease)/increase in cash	(142.6)	283.8		
<b><u>(i) Television</u></b>				
Subscription revenue	1,083.1	1,053.0		
Advertising revenue	86.0	82.8		
Other revenue	77.3	73.7		
Total revenue	1,246.4	1,209.5		
EBITDA	438.7	402.0		
EBITDA margin (%)	35.2	33.2		
Profit before tax	105.6	136.8		
Total residential subscribers-end of period ('000)			4,696.1	4,291.8
Pay-TV residential subscribers-end of period ('000)			3,533.6	3,478.9
Pay-TV residential subscribers-net additions ('000)			14.1	(6.7)
Non-subscription customers-end of period ('000)			1,162.5	812.9
Non-subscription customers-net additions ('000)			91.8	134.6
Pay-TV residential ARPU <sup>2</sup> (RM)			99.3	98.5
MAT Churn <sup>3</sup> (%)			9.4	10.3

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (a) Performance of the current quarter (Third Quarter FY16) against the corresponding quarter (Third Quarter FY15) (continued):

*All amounts in RM'm unless otherwise stated*

<b>Financial Highlights</b>		<b>Key Operating Indicators</b>	
QUARTER ENDED 31/10/2015	QUARTER ENDED 31/10/2014	QUARTER ENDED 31/10/2015	QUARTER ENDED 31/10/2014

**(ii) Radio**

Revenue	75.1	66.8		
EBITDA <sup>1</sup>	40.9	35.6		
EBITDA margin (%)	54.5	53.3		
Profit before tax	40.3	34.5		
Listeners ('000) <sup>4</sup>			12,758	12,935
Share of Radex <sup>5</sup> (%)			60.0	60.0

**Notes:**

- Earnings before interest, tax, depreciation and amortisation (“EBITDA”) represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- Average Revenue Per User (“ARPU”) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- MAT (moving annual total) Churn is computed by dividing the sum of Churn over the last twelve months with the average residential customer base over the same period. Churn is the number of subscribers over a given period whose subscriptions have been terminated either voluntarily or involuntarily (as a result of non-payment), net of reconnections within a given period.
- Based on the Radio Listenership Survey by Nielsen dated 11 November 2015 (Quarter 3 FY15: 28 October 2014).
- Based on Advertising expenses (“Adex”) from Nielsen Media Report dated 13 November 2015 (Quarter 3 FY15: 15 November 2014). Radex is radio advertising expenditure.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (a) Performance of the current quarter (Third Quarter FY16) against the corresponding quarter (Third Quarter FY15) (continued):

**Consolidated Performance**

**Revenue**

Revenue for the current quarter of RM1,374.4m was higher by RM94.2m or 7.4% against corresponding quarter of RM1,280.2m. This was mainly due to an increase in subscription, advertising and other revenue of RM30.1m, RM11.5m and RM52.6m respectively.

The increase in subscription revenue is attributed to both an increase in ARPU for Pay-TV residential subscribers of RM0.80 (from RM98.50 to RM99.30) and an increase in the number of Pay-TV residential subscribers by 54,700 (from 3,478,900 to 3,533,600).

The increase in other revenue is due to an increase in merchandise sales of RM52.4m from home-shopping business.

Radio's revenue for the current quarter of RM75.1m was higher by RM8.3m compared with corresponding quarter of RM66.8m. The higher revenue performance was driven by continuous strong listenership ratings.

**EBITDA margin**

EBITDA margin increased by 1.1% against corresponding quarter mainly due to compensation for the delay in the return of the transponder and lower administrative related expenses. This was offset by higher content costs and cost of merchandise sales.

**Net Profit**

Net profit decreased by RM7.1m or 6.4% compared with the corresponding quarter. The decrease in net profit is mainly due to an increase in net finance costs of RM84.2m due to unrealised forex impact arising from unhedged finance lease liability of RM63.7m and unhedged vendor financing of RM8.3m and increase in transponder's lease interest of RM6.6m, offset by an increase in EBITDA of RM46.2m, decrease in depreciation of set-top boxes of RM26.0m, increase in share of post-tax result from investment accounted for of RM4.4m and lower tax expenses by RM11.1m.

**Cash Flow**

Decrease in cash of RM426.4m as compared with corresponding quarter is mainly due to purchase of unit trusts of RM375.2m, higher payment for set-top boxes of RM63.7m, higher purchase of property, plant and equipment and intangibles of RM18.7m and higher dividend payment of RM26.1m. This was offset by higher operating cash flows of RM62.2m.

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BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (a) Performance of the current quarter (Third Quarter FY16) against the corresponding quarter (Third Quarter FY15) (continued):

**Television**

Television registered an increase in total revenue of RM36.9m or 3.1% compared with corresponding quarter, which was mainly attributable to an increase in subscription, advertising and other revenue of RM30.1m, RM3.2m and RM3.6m respectively.

The increase in subscription revenue is attributed to both an increase in ARPU for Pay-TV residential subscribers of RM0.80 (from RM98.50 to RM99.30) and an increase in the number of Pay-TV residential subscribers by 54,700 (from 3,478,900 to 3,533,600).

Television EBITDA increased by RM36.7m or 9.1% against corresponding quarter mainly due to increase in revenue as highlighted above and compensation of RM12.0m for the delay in the return of the transponder. The increase was offset by higher content costs.

**Radio**

Radio's revenue for the current quarter of RM75.1m was higher by RM8.3m compared with the corresponding quarter of RM66.8m. The higher revenue performance was driven by the strong listenership performance and in particular the growth in promotional revenue.

Radio EBITDA for the current quarter of RM40.9m, increased by RM5.3m or 14.9% against the corresponding quarter, driven by the positive revenue performance. This was offset by higher marketing and promotion costs.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (b) Performance of the current quarter (Third Quarter FY16) against the preceding quarter (Second Quarter FY16):

*All amounts in RM'm unless otherwise stated*

	Financial Highlights		Key Operating Indicators	
	QUARTER ENDED	QUARTER ENDED	QUARTER ENDED	QUARTER ENDED
	31/10/2015	31/7/2015	31/10/2015	31/7/2015
<b><u>Consolidated Performance</u></b>				
Total revenue	1,374.4	1,369.0		
EBITDA <sup>1</sup>	473.7	489.8		
EBITDA margin (%)	34.5	35.8		
Profit before tax	136.5	184.3		
Net profit	103.4	135.1		
Net decrease in cash	(142.6)	(368.8)		
<b><u>(i) Television</u></b>				
Subscription revenue	1,083.1	1,093.6		
Advertising revenue	86.0	87.4		
Other revenue	77.3	69.0		
Total revenue	1,246.4	1,250.0		
EBITDA	438.7	445.4		
EBITDA margin (%)	35.2	35.6		
Profit before tax	105.6	145.9		
Total residential subscribers-end of period ('000)			4,696.1	4,590.2
Pay-TV residential subscribers-end of period ('000)			3,533.6	3,519.5
Pay-TV residential subscribers-net additions ('000)			14.1	15.0
Non-subscription customers-end of period ('000)			1,162.5	1,070.7
Non-subscription customers-net additions ('000)			91.8	54.4
Pay-TV residential ARPU <sup>2</sup> (RM)			99.3	99.1
MAT Churn <sup>3</sup> (%)			9.4	9.8

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (b) Performance of the current quarter (Third Quarter FY16) against the preceding quarter (Second Quarter FY16) (continued):

*All amounts in RM'm unless otherwise stated*

Financial Highlights		Key Operating Indicators	
QUARTER ENDED 31/10/2015	QUARTER ENDED 31/7/2015	QUARTER ENDED 31/10/2015	QUARTER ENDED 31/7/2015

**(ii) Radio**

Revenue	75.1	80.9		
EBITDA <sup>1</sup>	40.9	48.3		
EBITDA margin (%)	54.5	59.7		
Profit before tax	40.3	47.5		
Listeners ('000) <sup>4</sup>			12,758	12,566
Share of Radex <sup>5</sup> (%)			60.0	61.6

**Notes:**

- Earnings before interest, tax, depreciation and amortisation (“EBITDA”) represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- Average Revenue Per User (“ARPU”) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- MAT (moving annual total) Churn is computed by dividing the sum of Churn over the last twelve months with the average residential customer base over the same period. Churn is the number of subscribers over a given period whose subscriptions have been terminated either voluntarily or involuntarily (as a result of non-payment), net of reconnections within a given period.
- Based on the Radio Listenership Survey by Nielsen dated 11 November 2015 (Quarter 2 FY16: 5 June 2015).
- Based on Advertising expenses (“Adex”) from Nielsen Media Report dated 13 November 2015 (Quarter 2 FY16: 14 August 2015. Radex is radio advertising expenditure.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
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**14 ANALYSIS OF PERFORMANCE (continued)**

- (b) Performance of the current quarter (Third Quarter FY16) against the preceding quarter (Second Quarter FY16) (continued):

**Consolidated Performance**

**Revenue**

Revenue for the current quarter of RM1,374.4m was higher by RM5.4m or 0.4% against preceding quarter of RM1,369.0m. This was mainly due to an increase in other revenue of RM23.1m, offset by decrease in subscription and advertising of RM10.5m and RM7.2m respectively.

The increase in other revenue is due to an increase in merchandise sales of RM14.6m from home-shopping business and sales of programming rights of RM8.4m.

The decrease in subscription revenue was due to decrease in net addition for Pay-TV residential subscribers by 900 (from 15,000 to 14,100).

Radio's revenue for the current quarter of RM75.1m was lower by RM5.8m compared with preceding quarter of RM80.9m. The lower revenue performance for the quarter was due to festive season in preceding quarter.

**EBITDA margin**

EBITDA margin decreased by 1.3% against the preceding quarter mainly due to higher content costs, marketing and market research expenses and selling and distribution expenses. This was offset by compensation for the delay in the return of the transponder and lower impairment of receivables.

**Net Profit**

Net profit decreased by RM31.7m or 23.5% to RM103.4m during the quarter. The decrease was mainly due to decrease in EBITDA of RM16.1m, higher net finance costs by RM36.4m due to unrealised forex impact primarily arising from unhedged finance lease liability of RM54.5m and unhedged vendor financing of RM8.8m, offset by decrease in discounting of transponder's deposit to its present value of RM22.0m. The decrease was offset by lower depreciation of set-top boxes of RM10.2m and lower tax expenses of RM16.1m.

**Cash Flow**

Decrease in cash of RM142.6m as compared with preceding quarter was mainly due to acquisition of property, plant and equipment and intangibles of RM179.3m, payment for set-top boxes of RM85.6m, payment of interest of RM23.1m, dividend payment of RM143.1m, purchase of unit trust of RM330.7m and payment of finance lease liabilities of RM27.7m. This was offset by higher operating cash flows of RM658.6m.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (b) Performance of the current quarter (Third Quarter FY16) against the preceding quarter (Second Quarter FY16) (continued):

**Television**

Television registered a decrease in total revenue in the current quarter of RM3.6m or 0.3%, which was attributed by a decrease in subscription and advertising revenue of RM10.5m and RM1.4m respectively. This was offset by an increase in other revenue of RM8.3m.

The decrease in subscription revenue was due to decrease in net addition for Pay-TV residential subscribers by 900 (from 15,000 to 14,100). The increase in other revenue was due to an increase in sales of programming rights of RM8.4m.

EBITDA decreased by RM6.7m or 1.5% against the preceding quarter due to higher content costs and decrease in revenue, as highlighted above. This was offset by compensation for the delay in the return of the transponder and lower impairment of receivables.

**Radio**

Radio's revenue for the current quarter of RM75.1m was lower by RM5.8m or 7.2% compared with the preceding quarter of RM80.9m which had benefited from the festive celebration. The uncertainty in the economy has dampened overall demand resulting in lower revenue.

The EBITDA of RM40.9m was lower by RM7.4m compared with the preceding quarter of RM48.3m due to lower revenue and higher marketing and promotion costs.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (c) Performance of the current period (YTD October 2015) against the corresponding period (YTD October 2014):

*All amounts in RM'm unless otherwise stated*

	Financial Highlights		Key Operating Indicators	
	PERIOD ENDED	PERIOD ENDED	PERIOD ENDED	PERIOD ENDED
	31/10/2015	31/10/2014	31/10/2015	31/10/2014
<b><u>Consolidated Performance</u></b>				
Total revenue	4,073.6	3,883.2		
EBITDA <sup>1</sup>	1,436.1	1,330.9		
EBITDA margin (%)	35.3	34.3		
Profit before tax	551.2	519.1		
Net profit	405.2	376.0		
Net (decrease)/increase in cash	(414.2)	365.4		
<b><u>(i) Television</u></b>				
Subscription revenue	3,263.8	3,191.0		
Advertising revenue	247.9	247.5		
Other revenue	216.0	241.2		
Total revenue	3,727.7	3,679.7		
EBITDA	1,332.1	1,243.0		
EBITDA margin (%)	35.7	33.8		
Profit before tax	455.3	442.6		
Total residential subscribers-end of period ('000)			4,696.1	4,291.8
Pay-TV residential subscribers-end of period ('000)			3,533.6	3,478.9
Pay-TV residential subscribers-net additions ('000)			24.0	38.8
Non-subscription customers-end of period ('000)			1,162.5	812.9
Non-subscription customers-net additions ('000)			242.8	371.0
Pay-TV residential ARPU <sup>2</sup> (RM)			99.3	98.5
MAT Churn <sup>3</sup> (%)			9.4	10.3

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**14 ANALYSIS OF PERFORMANCE (continued)**

- (c) Performance of the current period (YTD October 2015) against the corresponding period (YTD October 2014) (continued):

*All amounts in RM'm unless otherwise stated*

Financial Highlights		Key Operating Indicators	
PERIOD ENDED 31/10/2015	PERIOD ENDED 31/10/2014	PERIOD ENDED 31/10/2015	PERIOD ENDED 31/10/2014

**(ii) Radio**

Revenue	217.8	192.0		
EBITDA <sup>1</sup>	119.0	101.4		
EBITDA margin (%)	54.6	52.8		
Profit before tax	116.9	98.4		
Listeners ('000) <sup>4</sup>			12,758	12,935
Share of Radex <sup>5</sup> (%)			60.5	60.0

**Notes:**

- Earnings before interest, tax, depreciation and amortisation (“EBITDA”) represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- Average Revenue Per User (“ARPU”) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- MAT (moving annual total) Churn is computed by dividing the sum of Churn over the last twelve months with the average residential customer base over the same period. Churn is the number of subscribers over a given period whose subscriptions have been terminated either voluntarily or involuntarily (as a result of non-payment), net of reconnections within a given period.
- Based on the Radio Listenership Survey by Nielsen dated 11 November 2015 (YTD October 2014: 28 October 2014).
- Based on Advertising expenses (“Adex”) from Nielsen Media Report dated 13 November 2015 (YTD October 2014: 15 November 2014). Radex is radio advertising expenditure.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
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**14 ANALYSIS OF PERFORMANCE (continued)**

- (c) Performance of the current period (YTD October 2015) against the corresponding period (YTD October 2014) (continued):

**Consolidated Performance**

**Revenue**

Revenue for the current period of RM4,073.6m was higher by RM190.4m or 4.9% against corresponding period of RM3,883.2m. This was mainly due to an increase in subscription, advertising and other revenue of RM72.8m, RM26.2m and RM91.4m respectively.

The increase in subscription revenue was due to higher ARPU for Pay-TV residential subscribers of RM0.80 (from RM98.50 to RM99.30) and higher Pay-TV residential subscribers of 54,700 (from 3,478,900 to 3,533,600).

The increase in other revenue is due to an increase in merchandise sales of RM126.7m, offset by a decrease in licensing income of RM27.2m.

**EBITDA margin**

EBITDA margin increased by 1.0% against corresponding period mainly due to lower content costs, installation costs and smartcard rental costs. The increase was offset by higher cost of merchandise sales and impairment of other investment.

**Net Profit**

Net profit increased by RM29.2m or 7.8% to RM405.2m during the period. The increase was mainly due to an increase in EBITDA of RM105.2m, lower depreciation of set-top boxes of RM69.3m and lower amortisation of software of RM8.0m. The increase was offset by higher net finance costs of RM131.1m due to discounting of transponder's deposit to its present value of RM22.0m, unrealised forex impact primarily arising from unhedged finance lease liability of RM72.9m and unhedged vendor financing of RM14.5m and increase in transponder's lease interest of RM9.0m, and higher tax expenses of RM2.9m.

**Cash Flow**

Decrease in cash of RM414.2m as compared with corresponding period was mainly due to acquisition of property, plant and equipment and intangibles of RM476.4m, payment for set-top boxes of RM303.6m, payment of interest of RM90.2m, payment of finance lease liabilities of RM104.8m, repayment of borrowings of RM149.8m, purchase of unit trust of RM330.7 and dividend payment of RM507.2m. This was offset by higher operating cash flows of RM1,543.8m.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (c) Performance of the current period (YTD October 2015) against the corresponding period (YTD October 2014) (continued):

**Television**

Television registered an increase in total revenue in the current period of RM48.0m or 1.3%, which was attributable to an increase in subscription revenue of RM72.8m. The increase was offset by lower other revenue of RM25.2m.

The increase in subscription revenue was due to higher ARPU for Pay-TV residential subscribers of RM0.80 (from RM98.50 to RM99.30) and higher Pay-TV residential subscribers of 54,700 (from 3,478,900 to 3,533,600).

The decrease in other revenue was mainly due to a decrease in licensing income and sales of programming rights.

EBITDA increased by RM89.1m or 7.2% against the corresponding period mainly due to increase of RM101.5m contributed by increase in revenue as highlighted above, lower content costs, lower installation costs, lower marketing and market research expenses and selling and distribution expenses, offset by higher broadband costs. The increase is offset by impairment of other investment of RM12.4m.

**Radio**

Radio's revenue for the current period of RM217.8m was higher by RM25.8m or 13.4% compared with the corresponding period of RM192.0m. The higher revenue performance was driven by growth in promotional revenue and effective yield and inventory management, in line with the strong listenership performance.

The higher revenue resulted in higher EBITDA of RM119.0m, an increase of RM17.6m or 17.4% as compared with the corresponding period. This was offset by higher marketing and promotion costs.

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**15 PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 JANUARY 2016**

In a soft consumer sentiment environment, the Group continues to grow and generate strong cashflows. We remain focused on delivering value added products and services to drive growth, as well as investing in technology, and high quality original programming in anticipation of customers' evolving consumption needs across multiple platforms and devices. Home shopping is delivering sales growth across TV, on both the Malay and the recently launched Chinese Go Shop channels as well as online platforms.

Our TV viewership and radio listenership combined with our integrated media offering across TV, Radio and Digital media continues to assist advertisers to engage with consumers across all demographics.

We maintain good visibility on our key operating expenses, in particular content costs, and continue to make disciplined choices across our content portfolio. A significant percentage of our costs are US Dollar denominated and are hedged for the current financial year.

On the basis of the above, the Board believes the Group will remain cash generative and be able to invest in its growth strategy whilst maintaining our dividend policy.

**16 PROFIT FORECAST OR PROFIT GUARANTEE**

Not applicable as the Group did not publish any profit forecast.

**17 QUALIFICATION OF PRECEDING AUDITED ANNUAL FINANCIAL STATEMENTS**

There was no qualification to the preceding audited annual financial statements for the financial year ended 31 January 2015.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**18 PROFIT BEFORE TAX**

The following items have been charged/(credited) in arriving at the profit before tax:

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER</u>	<u>QUARTER</u>	<u>PERIOD</u>	<u>PERIOD</u>
	<u>ENDED</u>	<u>ENDED</u>	<u>ENDED</u>	<u>ENDED</u>
	<u>31/10/2015</u>	<u>31/10/2014</u>	<u>31/10/2015</u>	<u>31/10/2014</u>
	RM'm	RM'm	RM'm	RM'm
Amortisation of intangible assets	132.4	119.9	364.5	342.1
Depreciation of property, plant and equipment	171.1	186.2	521.9	571.5
Impairment of receivables	20.1	21.0	89.5	46.5
Impairment of other investment	-	-	12.4	-
Finance income:				
- Interest income	(10.8)	(13.0)	(40.1)	(35.1)
- Unit trust	(1.1)	-	(1.1)	(6.2)
- Unrealised foreign exchange gain	-	-	-	(25.8)
- Fair value loss on derivative recycled to income statement arising from foreign exchange risk	-	-	-	21.7
	(11.9)	(13.0)	(41.2)	(45.4)
Finance costs:				
- Net unrealised foreign exchange losses				
- Unrealised foreign exchange losses	237.1	26.1	320.7	-
- Fair value loss/(gain) on derivative recycled to income statement arising from foreign exchange risk	(159.7)	(20.7)	(219.2)	-
	77.4	5.4	101.5	-
- Bank borrowings	26.5	26.1	77.4	76.8
- Finance lease liabilities	18.2	11.7	44.6	35.6
- Vendor financing	7.9	7.6	23.4	29.6
- Realised foreign exchange losses	30.1	-	47.3	0.5
- Fair value loss/(gain) on derivative recycled to income statement arising from:				
- Interest rate risk	6.7	10.5	23.5	32.2
- Foreign exchange risk	(22.6)	-	(34.8)	-
- Others	2.7	2.5	29.8	11.1
	146.9	63.8	312.7	185.8

Other than as presented in the income statement and as disclosed above, there were no gain/loss on disposal of quoted and unquoted investments or properties, impairment of assets or any other exceptional items for the current quarter.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
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**19 TAXATION**

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/10/2015</u>	<u>QUARTER ENDED 31/10/2014</u>	<u>PERIOD ENDED 31/10/2015</u>	<u>PERIOD ENDED 31/10/2014</u>
	RM'm	RM'm	RM'm	RM'm
Current tax	66.8	53.7	193.4	175.1
Deferred tax	(33.7)	(9.5)	(47.4)	(32.0)
	<u>33.1</u>	<u>44.2</u>	<u>146.0</u>	<u>143.1</u>

Reconciliation of the estimated income tax expense applicable to profit before taxation at the Malaysian statutory tax rate to estimated income tax expense at the effective tax rate of the Group is as follows:

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/10/2015</u>	<u>QUARTER ENDED 31/10/2014</u>	<u>PERIOD ENDED 31/10/2015</u>	<u>PERIOD ENDED 31/10/2014</u>
	RM'm	RM'm	RM'm	RM'm
Profit before taxation	136.5	154.7	551.2	519.1
Tax at Malaysian corporate tax rate of 24% (31 October 2014: 25%)	32.8	38.7	132.3	129.8
Tax effect of:				
Unrecognised deferred tax asset	1.7	3.4	7.1	4.4
Utilisation of previously unrecognised temporary differences	-	-	-	(0.4)
Others (including expenses not deductible for tax purposes and income not subject to tax)	(1.4)	2.1	6.6	9.3
Taxation charge	<u>33.1</u>	<u>44.2</u>	<u>146.0</u>	<u>143.1</u>

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**20 STATUS OF CORPORATE PROPOSALS ANNOUNCED**

Utilisation of IPO proceeds

On 19 October 2012, the entire issued and paid-up share capital of the Company was listed on the Main Market of Bursa Malaysia Securities Berhad.

On 15 September 2015, the Board of Directors had approved a revision in the utilisation of part of the said proceeds amounting to RM60 million, which was originally intended to be used for capital expenditure, to be utilised for working capital purposes in view that the construction of our corporate building has been deferred. As at 8 December 2015, the gross proceeds of RM1,422.9m from the Public Issue were utilised in the following manner:

	<b>Proposed Utilisation Amount</b>	<b>Actual Utilisation Amount</b>	<b>Intended Timeframe for</b>	<b>Balance</b>	
	<b>RM'm</b>	<b>RM'm</b>		<b>RM'm</b>	<b>%</b>
Repayment of bank borrowings	500.0	500.0	Within 12 months	-	-
Capital expenditure <sup>#</sup>	750.0	750.0	Within 36 months	-	-
Working capital	112.9	112.9	Within 24 months	-	-
Estimated fees and expenses for the IPO and listing <sup>*</sup>	60.0	60.0	Within 3 months	-	-
	<u>1,422.9</u>	<u>1,422.9</u>		<u>-</u>	<u>-</u>

<sup>#</sup> The balance unutilised proceeds of RM60 million was transferred to working capital from capital expenditure.

<sup>\*</sup> Excess of the amounts allocated will be utilised for meeting general working capital requirements as disclosed in the Prospectus in relation to the IPO dated 21 September 2012. As at 31 October 2014, the excess amount has been utilised.

**21 GROUP BORROWINGS AND DEBT SECURITIES**

The amount of Group borrowings and debt securities as at 31 October 2015 are as follows:

	<b>Current</b>	<b>Non-current</b>	<b>Total</b>
	<b>RM'm</b>	<b>RM'm</b>	<b>RM'm</b>
<b>Unsecured:</b>			
Term loans			
- RM Term Loan	217.5	1,500.0	1,717.5
- USD Term Loan – USD330 million	148.8	1,063.7	1,212.5
	<u>366.3</u>	<u>2,563.7</u>	<u>2,930.0</u>
Less: Debt issuance costs	(6.9)	(15.7)	(22.6)
Term loans, net of debt issuance costs	<u>359.4</u>	<u>2,548.0</u>	<u>2,907.4</u>
Finance lease			
- Lease of transponders <sup>(a)</sup>	83.3	1,063.6	1,146.9
- Lease of equipment and software <sup>(b)</sup>	2.9	4.0	6.9
	<u>86.2</u>	<u>1,067.6</u>	<u>1,153.8</u>
	<u>445.6</u>	<u>3,615.6</u>	<u>4,061.2</u>

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**21 GROUP BORROWINGS AND DEBT SECURITIES (continued)**

The Group borrowings and debt securities were denominated in the following currencies:

	<b>Total</b>
	<b>RM'm</b>
Ringgit Malaysia	2,290.1
United States Dollars (“USD”)	1,771.1
	<b>4,061.2</b>

Note:

- (a) Lease of transponders on the MEASAT 3 satellite, MEASAT 3 T11 satellite, MEASAT 3A satellite from the lessor, MEASAT Satellite Systems Sdn. Bhd.(“MSS”), a related party and MEASAT 3B satellite from the lessor, MEASAT International (South Asia) Ltd, a related party.
- (b) HP lease for servers’ hardware, software and testing environment hardware.

**22 DERIVATIVE FINANCIAL INSTRUMENTS**

**(a) Disclosure of derivatives**

Details of derivative financial instruments outstanding as at 31 October 2015 are set out below:

<b>Types of derivatives</b>	<b>Contract/ Notional Amount</b>	<b>Fair Value Assets</b>	<b>Fair Value Liabilities</b>
	<b>RM'm</b>	<b>RM'm</b>	<b>RM'm</b>
Foreign currency options (“FX Options”)			
- Less than 1 year	60.2	-	(0.9)
Forward foreign currency exchange contracts (“FX Contracts”)			
- Less than 1 year	1,209.2	116.8	(2.4)
- 1 to 3 years	-	-	-
- More than 3 years	-	-	-
	<b>1,209.2</b>	<b>116.8</b>	<b>(2.4)</b>
Interest rate swaps (“IRS”)			
- Less than 1 year	464.4	0.1	(1.3)
- 1 to 3 years	791.5	0.5	(1.0)
- More than 3 years	675.0	-	(0.8)
	<b>1,930.9</b>	<b>0.6</b>	<b>(3.1)</b>
Cross-currency interest rate swaps (“CCIRS”)			
- Less than 1 year	157.2	39.9	(0.4)
- 1 to 3 years	631.6	182.5	-
- More than 3 years	638.2	195.8	-
	<b>1,427.0</b>	<b>418.2</b>	<b>(0.4)</b>

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**22 DERIVATIVE FINANCIAL INSTRUMENTS (continued)**

**(a) Disclosure of derivatives (continued)**

There have been no changes since the end of the previous financial year ended 31 January 2015 in respect of the following:

- (i) the market risk and credit risk associated with the derivatives as these are used for hedging purposes;
- (ii) the cash requirements of the derivatives;
- (iii) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (iv) the related accounting policies.

**(b) Disclosure of gains/(losses) arising from fair value**

The Group determines the fair values of the derivative financial instruments relating to the FX Contracts using valuation techniques which utilise data from recognised financial information sources. Assumptions are based on market conditions existing at each balance sheet date. The fair values are calculated at the present value of the estimated future cash flow using an appropriate market based yield curve. As for IRS, CCIRS and FX options, the fair values were obtained from the counterparty banks.

As at 31 October 2015, the Group recognised net total derivative financial assets of RM528.8m, an increase of RM246.1m from the previous financial year ended 31 January 2015, on re-measuring the fair values of the derivative financial instruments. The corresponding increase has been included in equity in the hedging reserve. For the current period, RM219.7m of the hedging reserve was transferred to the income statement to offset the unrealised loss of RM219.7m which resulted from the weakening of RM against USD. This resulted in an increase on the credit balance in the hedging reserve as at 31 October 2015 by RM31.4m to RM109.5m compared with the financial year ended 31 January 2015.

Forward foreign currency exchange contracts and foreign currency options

Forward foreign currency exchange contracts are used to manage the foreign currency exposures arising from the Group's payables denominated in currencies other than the functional currencies of the Group. The forward foreign currency exchange contracts and foreign currency options have maturities of less than one year after the balance sheet date. As at 31 October 2015, the notional principal amounts of the outstanding forward foreign currency exchange contracts were RM1,209.2m (31 January 2015: RM945.9m) and foreign currency options were RM60.2m (31 January 2015: Nil).

Interest rate swaps

Interest rate swaps are used to achieve an appropriate interest rate exposure within the Group. The Group entered into interest rate swaps to hedge the cash flow risk in relation to the floating interest rate of a bank loan, as disclosed in Note 21 with notional principal amounts of RM1,275.0m (31 January 2015: RM1,350.0m) and vendor financing, as disclosed in Note 23 with notional principal amounts of RM490.8m and USD38.4m (31 January 2015: RM528.2m and USD78.0m).

The interest rate swaps for bank loan were entered up to 10 years with an average fixed swap rate of 4.15% (31 January 2015: 4.15%).

The Ringgit and USD dollar interest rate swaps for vendor financing were entered into for a period of up to 3 years with an average fixed swap rate of 3.78% (31 January 2015: 3.71%) and 0.86% (31 January 2015: 0.45%) respectively.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
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**22 DERIVATIVE FINANCIAL INSTRUMENTS (continued)**

**(b) Disclosure of gains/(losses) arising from fair value (continued)**

Cross-currency interest rate swaps

To mitigate financial risks arising from adverse fluctuations in interest and exchange rates, the Group entered into cross-currency interest rate swaps with notional principal amounts of USD280.5m (31 January 2015: USD297.0m) for bank loan and USD51.6m (31 January 2015: USD51.6m) for vendor financing.

The cross-currency interest rate swap for bank loan was entered up to a period of 10 years and had an average fixed swap rate and exchange rate of 4.19% (inclusive of interest margin of 1%) (31 January 2015: 4.19% (inclusive of interest margin of 1%)) and USD/RM3.0189 (31 January 2015: USD/RM3.0189) respectively.

The cross-currency interest rate swap for vendor financing was entered up to a period of 3 years and had an average fixed swap rate and exchange rate of 4.26% (inclusive of interest margin of 1.0%) (31 January 2015: 4.26% (inclusive of interest margin of 1.1%)) and USD/RM3.2525 (31 January 2015: USD/RM3.2525).

**23 PAYABLES**

Included in payables are credit terms granted by vendors that generally range from 0 to 90 days (31 January 2015: 0 to 90 days). Vendors of set-top boxes and outdoor units have granted an extended payment term of 36 months (“vendor financing”) on Usance Letter of Credit Payable at Sight (“ULCP”) and Promissory Notes (“PN”) basis to the Group.

The effective interest rates at the end of the financial period ranged between 1.3% and 5.1% (31 January 2015: 1.2% and 5.3%) per annum.

As at 31 October 2015, the vendor financing included in payables is RM982.8m (31 January 2015: RM1,022.8m), comprising current portion of RM334.0m (31 January 2015: RM410.6m) and non-current portion of RM648.8m (31 January 2015: RM612.2m).

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BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**24 DISCLOSURE OF REALISED AND UNREALISED RETAINED PROFITS/(ACCUMULATED LOSSES)**

The following analysis is prepared in accordance with Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the context of disclosure pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants (“MIA Guidance”) and the directive of Bursa Malaysia Securities Berhad.

The breakdown of (accumulated losses)/retained profits of the Group as at the balance sheet date, into realised and unrealised (losses)/profits, pursuant to the directive, is as follows:

<u>Group</u>	<u>As at 31/10/2015</u> RM'm	<u>As at 31/1/2015</u> RM'm
Total (accumulated losses)/retained profits of the Company and its subsidiaries:		
- Realised	(158.6)	(175.8)
- Unrealised <sup>N1</sup>	(150.7)	(16.3)
	<u>(309.3)</u>	<u>(192.1)</u>
Total retained profits from associates and joint ventures:		
- Realised	12.8	7.5
- Unrealised	-	-
	<u>(296.5)</u>	<u>(184.6)</u>
Less: Consolidation adjustments	(433.6)	(449.9)
Total accumulated losses as per consolidated balance sheets	<u>(730.1)</u>	<u>(634.5)</u>

N1 The unrealised retained profits/(accumulated losses) are mainly deferred tax provision and translation gains or losses of monetary items denominated in a currency other than the functional currency.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**25 CHANGES IN MATERIAL LITIGATION**

There have been no significant developments in material litigations since the last balance sheet included in the annual audited financial statements up to the date of this announcement, except for the following:-

(i) Garnishee Proceedings and Enforcement of The SIAC Awards

We had previously disclosed that, MBNS and other plaintiffs (collectively “Claimants”) had commenced garnishee proceedings in Hong Kong against AcrossAsia Limited (“Garnishee”) and PT First Media (“PT FM”). In October 2013, the Garnishee and PT FM filed an appeal to Hong Kong High Court and obtained an unconditional stay of execution of the garnishee order absolute.

Subsequently, PT FM applied to the Hong Kong High Court inter alia for:

- (a) an extension of time to apply to set aside the court orders to enforce the Awards granted in August and September 2010 and the 9 December 2010 judgment (since PT FM’s application was made after the expiry of the time limit for such application to be made);
- (b) an order that the Hong Kong court orders of August and September 2010 and the judgment in December 2010 be set aside; and
- (c) an order that the garnishee order nisi be set aside

(the “HK Setting Aside Application”).

On 17 February 2015, the Hong Kong High Court found in favour of the Claimants on the HK Setting Aside Application and ruled, amongst others, that:

- (i) PT FM is not permitted to resist enforcement of the Awards as it has acted in breach of the good faith principle in its conduct in the Arbitration;
- (ii) PT FM had taken a deliberate decision not to take action within the time limited to challenge enforcement of the Awards in Hong Kong;
- (iii) the Awards remain valid and binding even though PT FM has successfully resisted enforcement of the Awards in Singapore.

Both PT FM and the Garnishee filed summonses, seeking amongst others, directions and/or leave to appeal the aforesaid Hong Kong High Court’s decision and to extend the Stay of Execution of the Garnishee Order Absolute until determination of PT FM’s appeal and/or the Garnishee’s appeal against the Garnishee Order Absolute.

In the meanwhile, there is an interim stay of execution of the Garnishee Order Absolute dated 31 October 2013 pending the hearing in relation to the above.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**26 DIVIDENDS**

- (a) The Board of Directors has declared a third interim single-tier dividend of 2.75 sen per ordinary share in respect of the financial year ending 31 January 2016 amounting to approximately RM143,137,929, to be paid on 7 January 2016. The entitlement date for the dividend payment is 23 December 2015.

A depositor shall qualify for entitlement to the dividend only in respect of:

- (i) shares transferred to the depositor's securities account before 4.00 pm on 23 December 2015 in respect of transfers; and
- (ii) shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.
- (b) The total dividends paid and proposed for the financial period ended 31 October 2015 is 2.75 sen per share, based on 5,205,015,600 ordinary shares and 5.5 sen per share, based on 5,201,728,400 ordinary shares (31 October 2014: 2.25 sen per share, based on 5,201,728,400 and 4.5 sen per share, based on 5,198,300,000 ordinary shares).

**27 EARNINGS PER SHARE**

The calculation of basic earnings per ordinary share at 31 October 2015 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding.

The calculation of diluted earnings per ordinary shares at 31 October 2015 was based on profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares.

The following tables reflect the profit and share data used in the computation of basic and diluted earnings per share as at 31 October 2015:

	<b>INDIVIDUAL QUARTER</b>		<b>CUMULATIVE QUARTER</b>	
	<b>QUARTER ENDED 31/10/2015</b>	<b>QUARTER ENDED 31/10/2014</b>	<b>PERIOD ENDED 31/10/2015</b>	<b>PERIOD ENDED 31/10/2014</b>
Profit attributable to the equity holders of the Company (RM'm)	106.0	113.3	411.6	379.4
<b>(i) Basic EPS</b>				
Weighted average number of issued ordinary shares ('m)	5,202.2	5,198.7	5,202.0	5,198.4
Basic earnings per share (RM)	0.020	0.022	0.079	0.073

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**27 EARNINGS PER SHARE (continued)**

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER</u>	<u>QUARTER</u>	<u>PERIOD</u>	<u>PERIOD</u>
	<u>ENDED</u>	<u>ENDED</u>	<u>ENDED</u>	<u>ENDED</u>
	<u>31/10/2015</u>	<u>31/10/2014</u>	<u>31/10/2015</u>	<u>31/10/2014</u>
<b>(ii) Diluted EPS</b>				
Weighted average number of issued Ordinary shares ('m)	5,202.2	5,198.7	5,202.0	5,198.4
Effect of dilution:				
Grant of share awards under the management share scheme ('m)	13.0	9.3	13.6	9.0
	<u>5,215.2</u>	<u>5,208.0</u>	<u>5,215.6</u>	<u>5,207.4</u>
Diluted earnings per share (RM)	<u>0.020</u>	<u>0.022</u>	<u>0.079</u>	<u>0.073</u>

**28 MATERIAL EVENTS SUBSEQUENT TO END OF THE FINANCIAL PERIOD**

There were no material subsequent events during the period from the end of the quarter review to 8 December 2015.

**BY ORDER OF THE BOARD**

**LIEW WEI YEE SHARON**  
(License No. LS0007908)

Company Secretary  
8 December 2015